

INVITATION TO BID  
2015-028 Snow Plowing and Removal Services

I. INTENT

The Town of Hampton, acting through its Town Manager for the Hampton Department of Public Works, in accordance with the provisions of New Hampshire Revised Statutes Annotated Chapter 37, Section 6 and the provisions of the Town of Hampton Purchasing Policy, requests sealed written bids, from qualified contractors for the services of a plow truck(s), grader and loader with operators for snow plowing of roads and for the removal of the snow from the Town of Hampton, NH for the winter season of 2015-2016 on an as needed basis.

II. INSTRUCTIONS TO BIDDERS

All Bids shall be submitted in conformance with the Invitation to Bid specifications, schedule of work, general specifications, and any detailed specifications that are considered as minimum standards, and all requested information must be supplied. Failure to comply will be reflected in the evaluation of the bids.

Sealed bid envelopes must be clearly marked “2015-028 Snow Plowing and Removal Services”

Sealed bids will be received until 2:00 PM Tuesday, November 10, 2015 at the Town Manager’s office.

Bid opening will be at 2:00 PM Tuesday, November 10, 2015 in the Town Office Conference Room, 2nd Floor, 100 Winnacunnet Road, Hampton, NH 03842

All inquiries regarding the bid document, bid procedure, and any technical aspect may be directed to Frank Swift, Highway Foreman, at (603) 929-5927, or by email at [fswift@town.hampton.nh.us](mailto:fswift@town.hampton.nh.us).

III. PRE-BID MEETING

A **non-mandatory** pre-bid meeting will take place on Thursday, November 5, 2015 at 10:00 AM at the Department of Public Works office, 1 Hardardt’s Way. It is expected that each prospective contractors will familiarize themselves with Town roads prior to the meeting.

IV. SCOPE OF WORK

The following is an overview of the services that will be included in the contract and not necessarily all encompassing:

- (1) Snow plowing of Town roads and parking lots, and for the removal of snow on an as needed basis. Services shall be provided at the Town’s request only. The award of this bid shall in no way guarantee any amount of work be provided by the Town to the Contractor selected through the award process.
- (2) The Contractor is to be on call twenty-four (24) hours a day, seven (7) days a week for the duration of the contract.
- (3) The Highway Foreman or his designee shall contact the Contractor to inform them that their services are needed. The Contractor shall be expected to have their vehicles and equipment deployed in 60 minutes or less. Inadequate response time shall be grounds for termination of the contract.

- (4) Any and all equipment contracted for, shall be dedicated to the Town of Hampton for snow plowing and removal operations for the duration of the contract and must be staged at the Public Works compound on Hardardt's Way.
- (5) The work will be performed to the satisfaction of and subject to the acceptance of the Highway Foreman or his designee, who will supervise all work hereunder.
- (6) The Town will identify to the Contractor the routes and parking lots for the services of snow plowing and snow removal. Routes to be assigned upon award of contract.
- (7) Before any snow plowing and removal, the Contractor shall familiarize themselves with the location of all in-ground obstructions to eliminate potential for damage. Any damage caused by Contractor's operation shall be repaired immediately at the Contractor's expense.

## V. EQUIPMENT REQUIRED

### A. Grader w/ Operator

- Front Highway Plow with wing configuration
- Minimum 12 foot moldboard/ with wing configuration
- Minimum 180 horsepower rating

### B. Loader w/ Operator

- Minimum 3 cubic yard bucket
- Possibly two desired

### C. Dump Trucks w/ Operators (For Snow Hauling Operations)

- Minimum size: tandem axle
- Two or three desired, depending on size

### D. 6-Wheel Plow Truck w/ Operator

- with Wing
- 33,000 GVW

### E. Pick-Up Truck w/ Operator

- With minimum 8 foot plow
- ¾ Ton minimum vehicle weight

## VI. SAFETY & TRAFFIC CONTROL MEASURES

The successful contractor shall employ all measures and procedures for safety and traffic control that are required by applicable local, state, and/or federal laws.

## VII. CONTRACT AGREEMENT

The successful contractor selected through the award process will be required to enter into a contract agreement with the Town of Hampton and to execute the contract agreement within two weeks of the date of award, unless prior arrangements are made with the DPW Director or his designee. This document 2015-028 Snow Plowing and Removal Services and the completed Bid Form shall become part of the contract agreement.

The selected contractor and/or its employees shall not represent themselves as employees or agents of the Town of Hampton.

The selected contractor shall be responsible for furnishing the labor and materials necessary to successfully accomplish the work.

#### VIII. DURATION OF CONTRACT

The contract period shall run from December 01, 2015 to April 15, 2016.

#### IX. LIQUIDATED DAMAGES

The contract as awarded will contain a liquidated damages clause to the effect that a one-hundred (\$100.00) dollar per day penalty will be assessed if the deployment of the vehicles and equipment is greater than 60 minutes or more, time being of the essence. Such late penalty shall be deducted from the payment for the work by way of liquidated damages.

#### X. LAWS, PERMITS AND LICENSING

It is the successful contractor's responsibility, and anyone employed by the successful contractor, to adhere to and comply with all federal, state and local laws, regulations, and codes as well as with all standards and practices relating to the work being performed or the services provided. In addition, it is the successful contractor's responsibility, and anyone employed by the successful contractor, to procure and keep in effect any and all licenses, permits, notifications or other regulatory requirements relating to the work to be performed or the services to be provided.

#### XI. USE OF SUBCONTRACTORS

The use of subcontractors to perform the scope of work under the contract shall not be allowed.

#### XII. NON-ASSIGNMENT

Neither the selected contractor nor the Town shall assign, transfer, convey, or otherwise hypothecate the contract or their rights, duties, or obligations hereunder or any part thereof without the prior written consent of the other, which consent shall not be unreasonably withheld.

#### XIII. INDEMNIFICATION

In accepting the awarded contract, the successful contractor shall agree to hold harmless and indemnify the Town of Hampton and its officers, agents, and employees from any liability and any all claims, suits, damages, and attorney's fees and costs, arising from the work to be performed.

#### XIV. GOVERNING LAW AND VENUE

This Invitation to Bid, the bid proposal document, and the contract agreement to be entered into shall be governed by the statutory and common laws of the State of New Hampshire and venue shall lie in the State Courts of the State of New Hampshire as to any dispute.

#### XV. TERMINATION

The Town of Hampton acting through the Town Manager retains the right to terminate and dismiss the selected contractor for non-performance, or poor performance with five (5) working days' notice. Additionally, the Town of Hampton acting through the Town Manager reserves the right to negotiate a contract agreement with the next qualified contractor for completion of the scope of work.

## XVI. METHOD OF MEASUREMENT AND PAYMENT

Measurement: All work is paid for hourly with all employees of the Contractor punching a time card at the Department of Public Works Building located on Hardardt's Way, Hampton.

Payment: The 'Form of Bid' provides hourly rates for equipment with labor, to be supplied by the Contractor. The basis for payment shall be determined by actual time cards submitted by the Contractor and as reviewed and accepted by the DPW Director or his designee. The Town reserves the right to increase or decrease hours requested as necessitated by field conditions and budget considerations. The DPW Director or his Designee shall meet with and communicate to the Contractor's job superintendent, the scope of work and anticipated hours for each snow / ice event as they occur.

Upon completion of the contract, the Contractor shall be paid a fee of \$500.00 per piece of equipment used during the 2015-2016 winter season as compensation for mobilization and demobilization. The payment will be processed by April 15, 2016 based upon the DPW Director's determination that the Contractor fulfilled the terms and conditions of the contract for the whole season. This one-time payment is in addition to the hourly rates paid for items A through E.

## XVII. PAYMENT

Payment will be made within 30-days of receipt of written invoices for completed work with approval signoff of the DPW Director or his designee. Payment of an invoice by the Town of Hampton automatically releases any lien that the invoice may have provided against the Town.

Payment will be made only for actual work performed and accepted in accordance with the contract. Any scheduled item of work to be done may be increased, decreased or omitted as directed by the DPW Director or his designee, and no claim for loss, anticipated profits or costs incurred in anticipation of work not ultimately performed will be allowed due to such increase or decrease.

Invoicing Instructions: All invoices shall include the following information:

- (1) Company name
- (2) Date work was completed (based upon the time cards)
- (3) Location and brief description of services rendered
- (4) Equipment used
- (5) Hourly rate charged broken down
- (6) Rates for labor and equipment

## XVIII. INSURANCE REQUIREMENTS

The insurance required for the award of the Contract shall provide adequate protection for the successful contractor against damage claims, which may arise from work under the awarded contract, whether such work be by the insured or by anyone employed by him, and also against any of the hazards which may be encountered in the performance of the contract as enumerated in the supplementary general conditions.

The Town of Hampton shall be named as an additional insured on the insurance certificates. Such certificates shall also contain the following statement: "The insurance covered by this certificate will not be canceled or materially altered, except after 10-days written notice has been received by the Town of Hampton."

The following shall be considered minimum standards for insurance required to perform the work or services provided in the Town of Hampton:

A. General Coverage

To be eligible to be awarded the contract to perform the work required, each prospective contractor must submit a current certificate of insurance for General Liability; Automobile Liability; Excess Liability; Property Liability (All risk including Theft & Fire) from a company licensed to issue such insurance in the State of New Hampshire in the following amounts, which shall be maintained during the life of the contract (excess or umbrella coverage may satisfy requirements).

Each Occurrence	\$2,000,000.00
General Aggregate	\$2,000,000.00

B. Workers' Compensation

To be eligible to be awarded the contract to perform the work required, each prospective contractor must submit a current certification of Workers' Compensation Insurance in accordance with the provisions of New Hampshire law from a company licensed to issue such insurance in the State of New Hampshire in the following amounts, which shall be maintained during the life of the contract (excess or umbrella coverage may satisfy requirements).

Coverage A	Statutory
Coverage B	\$2,000,000.00

C. Cancellation of Insurance

The cancellation of any insurance held by the successful contractor will automatically cancel any contract. Each insurance policy shall contain a provision that the certificates of insurance shall not be altered or cancelled except with 10-days written notice to the Town of Hampton.

XIX. BID PROCEDURE

All prospective contractors are expected to carefully examine the Invitation to Bid and all its sections, and any attachments, and any addenda distributed before submitting a bid proposal. Failure to do so will not relieve the successful contractor of the obligation to furnish all equipment and labor necessary to carry out the provisions of the Invitation to Bid. The submission of a bid proposal shall be considered prima facie evidence that the contractor has made such examination and has taken into account the Town's intent.

All costs related to the bid proposal preparation and/or submission will be borne by the contractor in responding to this Invitation to Bid or in responding to any request for interviews, additional information, etc. prior to the issuance of a contract.

Any bid proposal which is incomplete, conditional, or obscure, or which contain erasures, alterations or other irregularities of any kind, or in which errors occur or contain abnormally high or low costs, may be rejected.

The completed Bid Form must contain the full name of the company and the address. Failure to manually sign the Bid Form will disqualify the submitting contractor. The person signing the Bid

Form shall show title or authority to bind the firm in a contract agreement. Company name and authorized signature must appear on the Bid Form in the space provided

The cost shall be stated in both words and figures on the Bid Form. All words and figures shall be written in ink. In case of a discrepancy between the figures and the words, the written words shall govern.

All bid submittals shall be sealed and shall contain one (1) original and two (2) copies of the completed Bid package. This includes this entire document, including the Bid Form, all attachments, and any addenda distributed.

All submitting contractors are required to provide the following information with their submissions, and in the order that follows:

1. This entire document including all attachments
2. Bid Form
3. Summary of work experience
4. List of mobilized equipment and number of employees required to perform the work
5. Equipment Inventory
6. Summary of Qualifications
7. References and current clients

## XX. RETURN OF BIDS

Sealed bids will be received until 2:00 PM Tuesday, November 10, 2015 at the Town Manager's Office, 100 Winnacunnet Road, Hampton, NH 03842.

Sealed bid envelopes must be clearly marked "2015-028 Snow Plowing and Removal Services". All bids submitted shall be held firm and not withdrawn for 90-days from bid opening.

No faxed or emailed bid proposal or faxed or emailed withdrawals of the bid proposal will be permitted. If a withdrawal is made in either fashion, it will be destroyed upon receipt.

A prospective contractor may withdraw its bid proposal, upon request to the Town Manager before the time of opening; such proposal will be returned unread. At the Town's discretion, late bid proposals may be returned to contractor unopened.

### (1) Correction or Withdrawal of Bid Proposal and Cancellation of Awards under Competitive Sealed Bid.

Correction or withdrawal of inadvertently erroneous bid proposals before or after award, or cancellation of awards or contracts based on such bid proposal mistakes, shall be permitted at the Town's discretion. However, no changes in the proposed cost(s) or other provisions of the bid proposal prejudicial to the interest of the Town or fair competition shall be permitted. Except as otherwise provided by regulation, all decisions to permit the correction or withdrawal of a bid proposal, or to cancel awards or contracts based on errors or omissions, shall be supported by a written determination made by the Town Manager or his/her representative. No bid proposal may be withdrawn when the result would be to award the contract on another bid proposal of the same contractor or of another contractor in which the ownership of the withdrawing contractor is more than five percent. If the Town Manager or his designee denies the withdrawal of a bid proposal, he shall notify the contractor in writing stating the reasons for his decision.

## XXI. DISQUALIFICATION

A contractor may be disqualified and their bid proposal rejected for either of the following reasons: 1) evidence of collusion among other contractors or 2) failure to supply complete information as requested by this Invitation to Bid. Any bid proposal(s) so rejected will disqualify the contractor(s) involved from consideration in the future dealings with the Town.

## XXII. PURCHASING POLICY APPLIES

The Town of Hampton's Purchasing Policy and Procedures in Chapter 718 of the Hampton Code applies to any bid proposals received hereunder.

## XXIII. AWARD

It is the intent of the Town to award the contract to the most qualified bid proposal that meets all necessary requirements stated in this document and its appendices and in accordance with the Town of Hampton's Purchasing Policy and Procedures.

## XXIV. NO RESPONSE REQUEST

It is requested of all prospective contractors that if they will not be submitting a bid proposal to submit a letter of no response to the Town of Hampton.

## XXV. POSTING OF BIDS

This Invitation to Bid and any attachments, and any addenda distributed are posted on the Town's website at <http://hamptonnh.gov/wp-content/uploads/Townmanager/Forms/RFP>

All prospective contractors seeking to submit a bid proposal are requested to inform the Town of Hampton by email at [inquiries@town.hampton.nh.us](mailto:inquiries@town.hampton.nh.us) that they have obtained the Invitation to Bid from the Town's Website. Please provide your name, address, phone number, and email address. This will enable the Town of Hampton to forward any addenda distributed and/or additional information that may be required for compliance with the Invitation to Bid document.

BID FORM

2015-028 Snow Plowing and Removal

Town Manager  
100 Winnacunnet Road  
Hampton, NH 03842

Please specify here in figures and words the costs for the following equipment and manpower. In the case of a discrepancy between the figure amounts and the words, the written words shall govern. All unit costs shall include all equipment, materials, labor, and tools incidental to the itemized equipment.

A. Grader w/ Operator:

Cost per hour \$ \_\_\_\_\_  
(figures)

\$ \_\_\_\_\_ dollars  
(words)

Description of Grader: \_\_\_\_\_  
\_\_\_\_\_

B. Loader w/ Operator:

Cost per hour \$ \_\_\_\_\_  
(figures)

\$ \_\_\_\_\_ dollars  
(words)

Description of Loader: \_\_\_\_\_  
\_\_\_\_\_

C. Dump Truck w/ Operator:

Cost per hour \$ \_\_\_\_\_  
(figures)

\$ \_\_\_\_\_ dollars  
(words)

Description of Dump Truck: \_\_\_\_\_  
\_\_\_\_\_

D. 6 Wheeled Plow Truck w/ wing and Operator:

Cost per hour \$ \_\_\_\_\_  
(figures)

\$ \_\_\_\_\_ dollars  
(words)

Description of 6 Wheeled Plow Truck w/ wing: \_\_\_\_\_  
\_\_\_\_\_



E. Pick-Up Truck w/ 8 ft. plow:

Cost per hour \$ \_\_\_\_\_

(figures)

\$ \_\_\_\_\_ dollars

(words)

Description of Pick-Up Truck w/ 8 ft. plow \_\_\_\_\_

The undersigned is submitting this bid proposal without collusion with any other individual or corporation.

Please print clearly.

Company Name: \_\_\_\_\_

Street Address: \_\_\_\_\_

City, State and Zip Code: \_\_\_\_\_

Business Telephone: \_\_\_\_\_

Business Fax Telephone: \_\_\_\_\_

E-Mail Address: \_\_\_\_\_

Website Address: \_\_\_\_\_

Signature of Authorized Person: \_\_\_\_\_

Date: \_\_\_\_\_

By signing above you are attesting that you are duly authorized by law to commit the individual, association, partnership, company or corporation to the terms of the Invitation to Bid and resulting contract agreement.

All bids submitted shall be held firm and not withdrawn for 90-days from bid opening.